

Commercial Property Management

Client Challenge / Objectives

- Had numerous internet providers across all sites
- Had a mix of telecom technologies and providers from UC, to On-Premise PBX's, to POTS
- All was being "managed" by individual property managers, their HQ, and a 3rd party MSP
- Needed network security since most offices lacked firewalls or VPN's
- Industry ISP consolidations were causing confusion, distractions, and cost overruns

26 locations that would expand to 200 locations

AireSpring Solution

- ✓ AireSpring's UCaaS design team created a unified solution which included FREE Poly phones and onsite install, configuration, and testing at all locations.
- ✓ Broadband and DIA connectivity via the least cost network provider per location due to AireSpring's wholesale NNI agreements with over 35 major carriers and rural ISPs.
- ✓ AireSpring Managed SD-WAN using Cisco Meraki with Firewall provided failover, IT security and application prioritization with secure connectivity back to HQ and between sites.
- ✓ AireSpring provided FREE 24/7 circuit monitoring.
- ✓ Dedicated Project Manager for professionally managed A-Z implementation.
- ✓ Enhanced Account Management program.

Results

- Significantly reduced costs per site.
- Consolidated IT into a single secure provider.
- Developed a predictable, efficient process for each new location that is scalable.
- Enhanced ongoing Account Management.
- One Contract... One Invoice... One number to call across all locations.

AireSpring MRR = \$136,400.00