

Client Challenge / Objectives

- Had a bad experience with turnup and implementation with previous SD-WAN supplier
- Needed hands-on project management during implementation
- Needed dedicated engineering support for pre-sales design and during implementation
- Needed to reduce costs as were paying substantial \$\$\$\$ MRCs on MPLS

Manufacturer with Locations in the US and China Reduces Costs and Improves Network Security with Global Managed SD-WAN

AireSpring Solution

- Managed Global SD-WAN HYBRID utilizing both our Global Private Network (GPN) architecture and OTT (over the top) to run applications to and from Asia and the USA
- Replaced MPLS with the Airespring Global Private Network
- Provided AireNMS for Circuit Monitoring
- Deep end-to-end network control

Results

- Customer could support more traffic and ensure applications run smoothly without being adversely affected by underlying network issues.
- Easier to add new remote offices and connect directly to cloud and data center solutions.
- Reduced stress of monitoring and troubleshooting Internet circuits by utilizing AireNMS.
- Significantly lowered costs by replacing MPLS with a Global Private Network.

AireSpring MRR = \$150,000